O2O steps-

- 1. Ad ID's Hustle into Facebook group
- 2. Follow up message, welcome and connect to leader/member
- 3. Take action (Video, Share social media posts, call your councilor)
- 4. Write an op-ed, phone interview with press
- 5. Direct actions aimed at targeted officials

Level 1: <u>Commitment to the Organizer</u>- Signs petition. Join social media groups. Introduce themselves to the group. Joins group message with leaders and other new members to gain trust.

Level 2. Commitment to the Organization - Take action (social media) (15 sec video)

Level 3. <u>Builds Organization</u> - Recruits others for social media groups. Shares petitions/graphics on social media. Hustle. Phone calls. Welcoming new members in groups. Runs part of the agenda. Dues paying member. Moderates groups. (online public comment)

Level 4. <u>Participates in an activity that engages target</u> - Writing/Signing on to Op Eds. Press conferences/releases. Make memes and graphics aimed at electeds and other targets. Phone interview with press (Speak at public comment in person/tele-conference)

Level 5. <u>Participates in direct action.</u> Take on target. Negotiates with target. Participating in storytelling w/ elected officials. Make memes and graphics. (lead a workers meeting/agenda creation) (lead webinar)